

Selected Markets

| | | | |
|---------------------------|---|----------------|--|
| Effective Date: | 1-Sep-13 | CSE: | Stephanie LaFond |
| Employer: | Education Achievement Authority | CA: | Sara Schlick |
| Location: | 3022 West Grand Blvd Detroit, MI 48202 | Phone: | (734) 662-1721 |
| SIC Code/Industry: | 9411 Government | E-mail: | sara.schlick@hylant.com |

| Selected Carrier & Line of Coverage | RFP Submission Date | Carrier Response Date | Comments |
|--|---------------------|-----------------------|---|
| <u>Aetna</u> Medical/Rx | 4.22.13 | 4.25.13 | Declined to quote due to rates being uncompetitive. |
| <u>Hap</u> Medical/Rx | 4.22.13 | 5.2.13 | Proposed rates +6.06% over current (Annual increase \$153,608) |
| <u>MEBS</u> Medical/Rx | 5.8.13 | 5.21.13 | Declined to quote. |
| <u>Priority Health</u> Medical/Rx | 4.22.13 | 5.9.13 | Declined to quote due to rates being uncompetitive. |
| <u>United Healthcare</u> Medical/Rx | 4.22.13 | 5.23.13 | Proposed rates +12.47% over current (Annual increase \$316,235) |

Hylant Group Disclaimer: The abbreviated outlines of benefits used throughout this document are not intended to express any legal opinion as to the nature of coverage. They are only visuals to a basic understanding of coverages and do not detail all the contract terms nor do they alter any contract conditions. Please read your contract for specific coverages, limitations, and exclusions and call us with questions.

Selected Markets

| | | | |
|---------------------------|--|----------------|--|
| Effective Date: | 1-Sep-13 | CSE: | Stephanie LaFond |
| Employer: | Education Achievement Authority | CA: | Sara Schlick |
| Location: | 3022 West Grand Blvd Detroit, MI 48202 | Phone: | (734) 662-1721 |
| SIC Code/Industry: | 9411 Government | E-mail: | sara.schlick@hylant.com |

| Selected Carrier & Line of Coverage | RFP Submission Date | Carrier Response Date | Comments |
|---|---------------------|-----------------------|---|
| <u>Aetna</u> Dental | 4.22.13 | 5.8.13 | Proposed rates -9.48% under current (Annual decrease \$31,962) |
| <u>Delta</u> Dental | 5.24.13 | 6.3.13 | Declined to quote. |
| <u>Guardian</u> Dental | 5.24.13 | 5.30.13 | Proposed rates -20.56% under current (Annual decrease \$69,314) |
| <u>MEBS(Consolidated Benefit Trust)</u> Dental | 5.8.13 | 5.21.13 | Proposed rates -5.14% under current (Annual decrease \$17,310) |
| <u>MetLife</u> Dental | 5.24.13 | 6.3.13 | Proposed rates -9.30% under current (Annual decrease \$31,358) |
| <u>SET-SEG</u> Dental | 5.8.13 | 5.24.13 | Declined to quote. |

Hylant Group Disclaimer: The abbreviated outlines of benefits used throughout this document are not intended to express any legal opinion as to the nature of coverage. They are only visuals to a basic understanding of coverages and do not detail all the contract terms nor do they alter any contract conditions. Please read your contract for specific coverages, limitations, and exclusions and call us with questions.

Selected Markets

| | | | |
|---------------------------|--|----------------|--|
| Effective Date: | 1-Sep-13 | CSE: | Stephanie LaFond |
| Employer: | Education Achievement Authority | CA: | Sara Schlick |
| Location: | 3022 West Grand Blvd Detroit, MI 48202 | Phone: | (734) 662-1721 |
| SIC Code/Industry: | 9411 Government | E-mail: | sara.schlick@hylant.com |

| Selected Carrier & Line of Coverage | RFP Submission Date | Carrier Response Date | Comments |
|---|---------------------|-----------------------|---|
| <u>Eyemed</u> Vision | 4.22.13 | 4.23.13 | Proposed rates -26.33% under current (Annual decrease \$13,003) |
| <u>MEBS(Consolidated Benefit Trust)</u> Vision | 5.8.13 | 5.21.13 | Proposed rates -7.19% under current (Annual decrease \$3,553) |
| <u>SET-SEG</u> Vision | 5.8.13 | 5.24.13 | Declined to quote |
| <u>VSP</u> Vision | 4.22.13 | 4.25.13 | Proposed rates -39.80% under current (Annual decrease \$19,654) |

Hylant Group Disclaimer: The abbreviated outlines of benefits used throughout this document are not intended to express any legal opinion as to the nature of coverage. They are only visuals to a basic understanding of coverages and do not detail all the contract terms nor do they alter any contract conditions. Please read your contract for specific coverages, limitations, and exclusions and call us with questions.

| Selected Markets | | | |
|---------------------------|--|----------------|--|
| Effective Date: | 1-Sep-13 | CSE: | Stephanie LaFond |
| Employer: | Education Achievement Authority | CA: | Sara Schlick |
| Location: | 3022 West Grand Blvd Detroit, MI 48202 | Phone: | (734) 662-1721 |
| SIC Code/Industry: | 9411 Government | E-mail: | sara.schlick@hylant.com |

| Selected Carrier & Line of Coverage | RFP Submission Date | Carrier Response Date | Comments |
|---|---------------------|-----------------------|--|
| <u>Aflac</u> Acc/CI/WL/VSTD | 5.9.13 | 5.17.13 | |
| <u>Guardian</u> Vlife/VLTD/VSTD/Acc/CI/WL | 5.9.13 | 5.17.13 | |
| <u>Humana</u> Vlife/VLTD/VSTD/Acc/CI/WL | 5.9.13 | 5.13.13 | Humana no longer quotes on Vol Life or Vol LTD over 100 lives. |
| <u>Lincoln Financial</u> Vlife/VLTD/VSTD/Acc/CI/WL | 5.9.13 | 5.23.13 | DTQ due to missing census information. |
| <u>MetLife</u> Vlife/VLTD/VSTD | 5.9.13 | 5.17.13 | |

Hylant Group Disclaimer: The abbreviated outlines of benefits used throughout this document are not intended to express any legal opinion as to the nature of coverage. They are only visuals to a basic understanding of coverages and do not detail all the contract terms nor do they alter any contract conditions. Please read your contract for specific coverages, limitations, and exclusions and call us with questions.